

(updated: 8.27.24)



**Contract: IPHEC (Illinois Public Higher Education Cooperative)  
Contract # IPHEC1905**

CONTRACT PERIOD:	May 27, 2020 to May 27, 2025
APPLICABLE PRICE LIST:	<p>Effective 8.27.24</p> <p>(not rounded) Discount applied to total list</p> <p>Satisse, Somna, Kindera and Copilot 3.4.24 Price Lists</p> <p>4Forge 4.8.24 Price List</p> <p>Poet 4.3.2023 price list</p> <p>Vision 3.0 8.29.2022 price list plus 7% plus 2% = 9%</p> <p>Teekan 5.2.2022 price list plus 9% plus 7% plus 2%= 18%</p> <p>10.4.2021 price lists with increase percentage shown below:</p> <p>Ansen plus 9% plus 7% plus 2%= 18%</p> <p>Arwyn plus 13% plus 7% plus 2% = 22%</p> <p>Caav plus 13% plus 7% plus 2% = 22%</p> <p>Garvey plus 13% plus 7% plus 2% = 22%</p> <p>Knox plus 13% plus 7% plus 2% = 22%</p> <p>Kyla plus 13% plus 7% plus 2% = 22%</p> <p>Lok Enhanced 2.0 plus 9% plus 7% plus 2%= 18%</p> <p>Millie plus 9% plus 7% plus 2%= 18%</p> <p>Native plus 9% plus 7% plus 2%= 18%</p> <p>Privacy Solutions plus 9% plus 7% plus 2%= 18%</p> <p>2018 JSI price lists plus 3% plus 13% plus 7% plus 2% = 25%</p>



	Apogee Finale Flux Brogan Walden Wellington Collective Conference Reef Cabaret Harbor Madison Newton Protocol Proxy Tara Tyler Collective Motion Gatsby Laurel Ramona Ria Sosa Tara Totem BeSpace Bourne Connect Encore Finn Finn Nu Indie Moto Oxley Ziva Pillows Prost Trail Traditional Occasional Tables
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	<p>2018 Community Price Lists plus 3% plus 13% plus 7% plus 2%= 25%</p> <p>Addison Americana Avalon Avini Bryn Class Act Esque Hoopz Jude Lincoln Melrose Nosh Romy Trinity Wink</p>
<p>PRICE INCREASE ALLOWED:</p>	<p>Firm until 5/27/21. Increases are limited to PPI 12 month average. Maximum escalation 10%</p>
<p>DISCOUNT:</p>	<p>51% off of list through 2<sup>nd</sup> year</p>
<p>VOLUME DISCOUNTS:</p>	<p>3<sup>rd</sup> Year Discount: 51.49% off of list, if volume exceeds \$250,000 net growth over year 2</p> <p>4<sup>th</sup> Year Discount: 51.98% off of list, if volume exceeds \$250,000 net growth over year 3</p> <p>5<sup>th</sup> Year Discount: 52.46% off of list, if volume exceeds \$250,000 net growth over year 4</p> <p>6<sup>th</sup> Year Discount: 52.94% off of list, if volume exceeds \$350,000 net growth over year 5</p> <p>7<sup>th</sup> Year Discount: 53.10% off of list, if volume exceeds \$350,000 net growth over year 6</p>



	<p>8<sup>th</sup> Year Discount: 53.57% off of list, if volume exceeds \$350,000 net growth over year 7</p> <p>9<sup>th</sup> Year Discount: 54.04% off of list, if volume exceeds \$350,000 net growth over year 8</p> <p>10<sup>th</sup> Year Discount: 54.5% off of list, if volume exceeds \$350,000 net growth over year 9</p> <p><b>**Contract Kathy Vonderheide for current discounts</b></p>
DELIVERY TERMS:	Standard lead times applies
AUTHORIZED DEALERS	<p>Creative Office Solutions – Cape Girardeau, MO          Frank Cooney Company, Inc. – Wood Dale, IL          Henricksen – Bloomington, IL          Illini Supply – Forsyth, IL          Louer Facility Planning, Inc. – Collinsville, IL          Resource One – Springfield, IL          Widmer’s Interiors – Peoria, IL</p> <p>See assigned school locations below</p>
STATE AGENCY ORDERING ADDRESS:	<p>JSI          c/o Dealer of Record          225 Clay Street          Jasper, IN 47546</p>
SHIPPING REQUIREMENTS:	FOB Destination, standard dock delivery, 48 contiguous states
ADDITIONAL CHARGES	<p>Minimum Order fees not allowed</p> <p><u>Design Services</u> – negotiable on a case by case basis</p> <p>Delivery limitations/exceptions to standard set up  <u>Stair Carry, restricted entry/doorways</u>: \$100.00 per man hour</p> <p><u>Union Wage Requirements</u>: \$100.00 per man hour  <u>Electrical Fire Code Compliance</u>: \$100.00 per man hour</p>



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	<p><u>No dock requiring furniture to be lifted for unload:</u> \$100.00 per man hour</p> <p>Relocation of Existing Furniture</p> <p><u>Non Union Wage:</u> \$85.00 per man hour</p> <p><u>Union Wage Requirements:</u> \$100.00 per man hour</p> <p><u>Stair Carry, restricted entry/doorways:</u> \$100.00 per man hour</p> <p><u>Electrical Fire Code Compliance:</u> \$100.00 per man hour</p> <p><u>No dock requiring furniture to be lifted for unload:</u> \$100.00 per man hour</p> <p><u>Project Management Fees:</u> \$65.00 per hour</p> <p><u>Autocad Services:</u> \$0</p> <p><u>Warehouse Services:</u> .40 cents per square foot per week</p>
CREDIT CARDS ALLOWED:	Yes
WARRANTY:	Limited lifetime warranty
TEMPORARY MATERIAL SURCHARGE	Not Allowed



**CORPORATE OFFICE**  
 225 CLAY STREET  
 JASPER, INDIANA 47546



800.457.4511 **TOLL FREE**  
 812.482.3204 **OFFICE**  
 812.482.1548 **FAX**



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**IPHEC AUTHORIZED DEALERS**  
REPRESENTING JSI + COMMUNITY

Chicago State University – Chicago  
**Frank Cooney Company, Inc.**  
Joe Ingolia  
700 Touhy Avenue, Elk Grove Village, IL 60007  
P 630.694.8800  
E jingolia@frankcooney.com

Eastern Illinois University – University Park  
**Illini Supply**  
Donna Mauzey  
111 Illini Drive, Forsyth, IL 62535  
P 217.877.6551  
E donna.mauzey@illinisupply.com

Governors State University – Charleston  
**Illini Supply**  
Donna Mauzey  
111 Illini Drive, Forsyth, IL 62535  
P 217.877.6551  
E donna.mauzey@illinisupply.com

Illinois State University – Normal  
**Resource One**  
Lauren Nevius  
321 E Adams Street, Springfield, IL 62701  
P 217.753.5709  
E lnevius@resourceoneoffice.com

Northeastern Illinois University – Chicago  
**Frank Cooney Company, Inc.**  
Joe Ingolia  
700 Touhy Avenue, Elk Grove Village, IL 60007  
P 630.694.8800  
E jingolia@frankcooney.com

Northern Illinois University – DeKalb  
**Widmers Interiors**  
Becky Beary  
8415 N Allen Road, Peoria, IL 61615  
P 779.771.6872  
E bbeary@widmerinteriors.com

Southern Illinois University School of  
Medicine – Springfield  
**Henricksen**  
Lisa Gaffney  
401 SW Water Street, Suite 507, Peoria, IL 61602  
P 309.636.0033  
E lgaffney@henricksen.com

And

**Resource One**  
Lauren Nevius  
321 E Adams Street, Springfield, IL 62701  
P 217.753.5709  
E lnevius@resourceoneoffice.com

Southern Illinois University – Carbondale  
**Creative Office Solutions**  
Steve Stedman  
2222 Kingsway Drive, Cape Girardeau, MO 63701  
P 573.225.6754  
E steve.stedman@ki.com

Southern Illinois University – Edwardsville  
**Louer Facility Planning, Inc.**  
Jane Louer  
1604 Eastport Plaza Drive, Collinsville, IL 62234  
P 618.344.9610  
E jlouer@louerplan.com

University of Illinois – Urbana-Champaign  
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